

BSA

Newsletter
of the Boston Society
of Architects,
The Hicks Chapter of
the American Institute
of Architects
Vol. 87 No. 1
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ChapterLetter
submission deadlines:
Feb ads: Jan 14
Mar news: Jan 20

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photos: Mick Hales (house) and Phillip Emiss (stair)

Classical architecture is in order

Late 20th-century design is marked by the resurgence of classical architecture, according to New York City architect Donald Rattner, this month's guest in the BSA Lecture Series at the Boston Public Library.

A partner in the New York City firm of Ferguson Shamamian & Rattner, this peerless proponent of Classical architecture was the founder and long-time president of the Institute for the Study of Classical Architecture. Rattner writes extensively and lectures widely in the U.S. on contemporary classicism and its viability today. His firm, its work and its advocacy of Classical design were the subject of the cover story in the November issue of *Residential Architect* magazine. In his BSA/BPL presentation on **January 19**, using examples of contemporary Classical design — such as the

Martha's Vineyard residence pictured above left and the rural Connecticut residence above right, both of which his firm designed — Rattner explores the shaping influence of Classicism in architecture today by focusing particularly on Classicism's most visible symbol — the combination of column and beam known as an "order" — and how architects today are using the "orders" in design.

This lecture series — "Exploring Design" — is a significant venture by the BSA and the Boston Public Library to explore architecture and community design in a year-long series of presentations. The presentation on January 19 begins at 6:00 pm in the BPL's Rabb Auditorium in Copley Square. There is no charge and all are invited.



Young designers trained in new BSA program

The Young Designers Professional Development Institute is a comprehensive new effort by the BSA to provide design firms with practical job training courses for young designers.

Enrollment is open now. Beginning in March, the year-long Institute curriculum provides young designers with a half-day training session each month that focuses — over the course of the year — on issues such as office procedures and communications, coordination of drawings and spec's for all disciplines, site analysis and programming, writing effectively, how to work on a project team, how budgets and proposals are written, factors that affect billable hours and ratios, working with consultants, product research, casework design and detailing, etc. For a copy of the booklet describing this exciting new effort by the BSA to bridge the gap

for young professionals between education and practice, call/write the BSA at 617-951-1433x221/bsa@architects.org.



*Dr. William Ronco, Director
Young Designers Professional Development
Institute/BSA*



BSA bookmarks are a hit

(see p. 10 and also see the sample bookmark inserted in this issue of your ChapterLetter)

	Event	Location/Sponsor	Cost/RSVP
Dec. 20-Jan. 28	"Landmark Bridges of the 21st Century" — a portion of the BAC/BSA exhibit is now installed at the BSA	The Architects Building Sponsored by the BAC, the BSA and Suffolk Construction	Free No RSVP required
Jan. 10 6:00 pm	"Working Abroad" — the monthly informal presentation of work overseas by New England architects this month welcomes Payette Associates' John Wilson FAIA (see p. 4)	The Architects Building Sponsored by the BSA's International Committee	Free RSVP: 617-951-1433x221/ bsa@architects.org
Jan. 19 6:00 pm	"Classical Architecture is in Order" — the BSA/BPL lecture series this month welcomes Classical architecture advocate and practitioner Donald Rattner (see p. 1)	Rabb Auditorium, Boston Public Library, Copley Square Sponsored by the BSA and the BPL	Free No RSVP required
Jan. 20 6:00 pm	"Corporate Affiliates Reception" — the annual BSA reception honoring Corporate Affiliate members	The Architects Building Hosted by the BSA Board of Directors	Free RSVP: 617-951-1433x221/ bsa@architects.org
Jan. 26 7:30 pm	"Norman Foster in Boston" — the renowned British architect who is designing the addition/renovation of the Museum of Fine Arts Boston discusses his work (see below)	Museum of Fine Arts Sponsored by the MFA and the BSA's "Works-in-Progress" Committee	\$15.00 (\$12 for BSA and MFA members) RSVP: 617-369-3770

Norman Foster speaks in Boston



Norman Foster

Norman Foster, who is designing a major renovation/addition to the Museum of Fine Arts/Boston, is the guest at a special MFA/BSA evening on **January 26** at the MFA.

This special presentation by Foster — co-sponsored by the BSA's "Works-in-Progress" Committee chaired by Doug McCallum AIA — begins at 7:30 pm and the admission price is \$15.00 (\$12.00 for BSA and MFA members). For tickets, call 617-369-3770 (the MFA box office).

Credit is due!

In the last issue of the ChapterLetter, in a report on the 1999 BSA Honor Awards for Design Excellence, the caption for the Charleston Holocaust Memorial, an Honor Award recipient, was incomplete: the project designer should have been listed as Jonathan Levi Architects (formerly Stein/Levi Architects) and the photographer whose image appeared in the ChapterLetter and is reproduced again at the right is Jonathan Levi AIA.



photo: Jonathan Levi AIA

Box-city is upon us

The delightful BSA/Museum of Science exercise in city planning — "KidsBuild" — needs you. If you enjoy working with children as they plan and build a model building for a specific site on a large city grid, we need you. "KidsBuild" is the BSA's three-day city-wide box-city event at the Museum of Science on March 10-12. It is a delightful event and I urge you to join us for our beer-&-pizza planning session on **January 18** at 6:00 pm at the BSA or call/write me at 617-367-1188/ams@taylorpartners.com for more details on this YouthVisions Committee adventure and how you can participate as a design professional.

Andrea Spadafora
YouthVisions Committee

Landmark bridges exhibit now at the BSA

"Landmark American Bridges of the 21st Century" is the fascinating BAC/BSA exhibit that has moved, in part, to The Architects Building where it will remain **through January 28.**

Sponsored by Suffolk Construction, this BSA exhibit was assembled by Miguel Rosales AIA to document the architectural design and engineering of several major American bridges currently under construction or in final design — including Boston's Charles River bridges. For BSA exhibit information, call/write Alexandra Lee at 617-951-1433x225/alee@architects.org.

*Robert Taylor AIA, Chair
Exhibits Committee*

Calls for Entries: housing, interiors and healthcare facilities

The BSA administers three Winter/Spring design awards programs this year:

» **The BSA/Healthcare Assembly Healthcare Facilities Design Awards** is the annual program that focuses on small and large healthcare projects of all types — new facilities as well as renovations and rehabilitations — and architects throughout the U.S. are eligible to submit work.

» **The BSA/AIA New York 2000 Housing Design Awards** is a biennial program that invites all architects in Massachusetts and New York to submit housing projects they have designed throughout the world and also invites architects throughout the world to submit Massachusetts and New York work. This year the BSA welcomes the AIA New York Housing Committee as this program's co-sponsor.

» **The BSA/ASID/IIDA 2000 Interior Architecture/Interior Design Awards** is also a biennial program that invites Massachusetts architects and interior designers to submit work they have done throughout the world and also invites architects and interior designers throughout the world to submit Massachusetts projects.

The Calls for Entries for all three of these programs are now available. Deadlines are February 7 for Healthcare, March 1 for Interiors and March 21 for Housing. For copies of the Calls for Entries, call/write 617-951-1433x221/bsa@architects.org or download them from the BSA Web site (www.architects.org) — located under "News".

For a copy of the BSA's annual awards schedule for the year, which includes information on national AIA and AIA New England awards programs, call/write 617-951-1433x221/bsa@architects.org and ask for the Annual Design Awards Schedule. The schedule is also posted on the BSA Web site (www.architects.org) under "News".

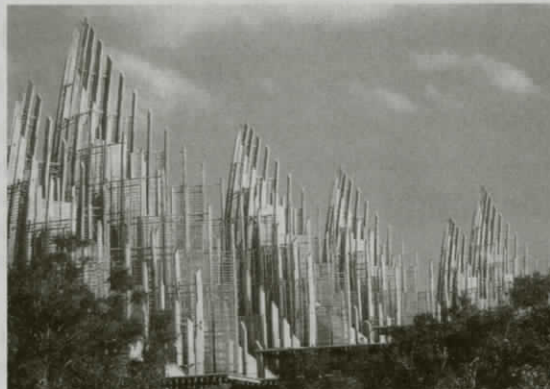
Code change affects new commercial and high-rise residential buildings

The Massachusetts Board of Building Regulations and Standards (BBRS) has adopted new requirements for energy conservation to be included in the State Building Code (780 CMR, Chapter 13). The new provisions take effect on January 1, 2001 and they constitute an entire replacement of the current Chapter 13, which affects all new commercial and high-rise residential buildings in Massachusetts.

The BBRS, in cooperation with the US Department of Energy and Massachusetts gas and electric utilities, is offering training seminars on the new energy code beginning **next month.** Architects, engineers, interior designers, contractors and others are encouraged to attend. For more information about the training schedule and registration, and to see the content of the new requirements, visit the BBRS Web site at www.state.ma.us/bbrs/energy.htm. Practitioners interested in bidding on training services can also download an RFP at the site.

David Weitz, BBRS

The Boston Civic Design Commission, which reviews major development proposals in Boston, regularly holds its public meetings on the first Tuesday of each month. All meetings are at 5:15 pm in the Kane Simonian Room (the BRA Board Room) on the 9th floor of Boston City Hall; meetings are open to the public.



BSA tours Australia next

The BSA's continuing program of international architecture tours — which took us to Mexico, Cuba, Italy and Thailand in 1999 — resumes in the new century with our tour to Australia (Renzo Piano's Tjibaou Cultural Center in New Caledonia is pictured above) in April, Israel in June, Spain in September and China in November. For details and registration information on any of these tours, call the BSA tour guides at 800-272-8808.



Designing the region's future is at hand

The paradox of growth — that it endangers the very quality of life it makes possible through a vital economy — challenges nearly every town, city and region to balance supports and controls on growth to achieve a livable future.

Affordable housing, abundant open space, accessible transportation, uncongested infrastructure and appropriate community facilities — the physical components of healthy communities when growth and planning are in balance — are vulnerable pressure points of uncontrolled growth. Every day there is news of another town or region trying to figure its way out of sprawl. Some believe — including many of the candidates themselves — that smart growth is among the key issues in the national presidential election campaign already under way. As we begin the new century, we are compelled to look back as well as ahead for clues to city-building.

The Civic Initiative for a Livable New England is the BSA's response to the public and professional need for a dialogue that addresses balanced growth. This BSA effort began in August of last year and will manifest itself this spring in a series of professional and public exchanges/conferences/workshops to be followed by the publication of guides for municipal growth and other educational tools.

We urge all ChapterLetter readers to consider joining this region-wide effort led by the BSA, our first critical contribution to the creation of a vision for growth in the new millennium.

We are meeting regularly now to shape the elements of this initiative and we need you. For more information and to learn how to participate, call/write Alexandra Lee at the BSA (617-951-1433x225/alee@architects.org).



Rebecca Barnes AIA, Vice-President

Codes wizards gather

The BSA Codes & Regulations Committee has been re-born after a brief hiatus following two years of intense committee-sponsored codes workshops focusing on the new Massachusetts building codes published a few years ago.

Vernon Woodworth is the new Chair of the Committee succeeding Walter Adams AIA and Douglas Wohn AIA, who co-chaired the Committee for almost a decade.

Woodworth, a codes specialist with The Sullivan Code Group, hosts breakfast at the BSA at 8:00 am on the third Wednesday of every month. All BSA

members and allies in the building industry are welcome to join us for discussion of the critical codes issues that face us today. This month we meet on **January 19**. For more information, call Woodworth at 617-523-8227.



New BSA group evaluates design software

To help architects evaluate, buy, learn and get more productive use out of the numerous software packages we use in our design practices, a new BSA Committee on Design Software meets for the first time at noon for lunch at the BSA on **January 12**. All readers are invited to join us; call the BSA at 617-951-1433x221 by 9:30 am on the day of the meeting to reserve your lunch (\$5/free for BSA members).

Conceived and led by CADD wizard Geoff Langdon AIA, the Committee is planning seminars and an extensive Web site to serve as an information clearinghouse on design software. The Committee also will host a discussion forum for debates and advice on CADD and will help architects link up with others who wish to collaborate online as a "virtual office". The Committee will also serve as a launching point for new design software as it is released. The intent is to meet monthly in a different architectural office or school and to look more closely at the suite of software packages actually being used and how they are best integrated with other software.

For more details, Langdon can be reached at glangdon@shore.net.



New England architects working abroad gather at BSA

On **January 10**, the BSA International Committee hosts **John Wilson FAIA** of Payette Associates in this month's installment of the BSA's popular "Working Abroad" program. All design professionals are welcome to join us as Wilson describes his firm's work overseas.

These informal, wine-&-cheese evenings at the BSA are free and have proved to be excellent design, marketing and networking opportunities as they provide exceptional insights into securing and executing work overseas. Join us at The Architects Building at 6:00 pm on December 20; RSVP to 617-951-1433x221/bsa@architects.org.



*Estelle Jackson, Assoc. AIA, Chair
International Committee*



John Wilson FAIA

Local architects honored by AIA New England

Five Massachusetts firms were honored with design awards in November during the AIA New England Annual Meeting in New Haven. Hosted this year by AIA Connecticut, the regional meeting included three days of workshops and tours culminating with the design awards banquet on the weekend of November 6. The jury for the design awards program included Alan Dynerman AIA of Alan Dynerman Architects, George Hartmann FAIA of Hartmann Cox Architects and Jerrily Kress FAIA of KressCox Architects, all three in Washington DC. Of the 13 projects honored by the jury, the five pictured below were designed by Massachusetts firms. A full report on all the award-winning projects will appear in *New England Architects*, the annual AIA New England newsletter published in the Spring and mailed at no cost to all AIA members in New England. For details on this awards program and AIA New England, call/write Barbara Conrey AIA at 802-229-2778/bconrey@aol.com.



Honor Award...Navy Pier (Chicago) designed by BTA Architects (Cambridge; formerly Benjamin Thompson Associates) with VOA Associates (Chicago)...photo by Vito Palmisano



Honor Award...200 Newbury Street (Boston) designed by CBT (Boston)...photo by Edward Jacoby



Merit Award...West End Place (Boston) designed by The Architectural Team (Chelsea)...photo by Bruce T. Martin



Merit Award...US Embassy Chancery Building (Singapore) designed by The Stubbins Associates (Cambridge)...photo by Timothy Griffith/Esto



Merit Award...Duchossois Center for Advanced Medicine/ University of Chicago Hospitals designed by Tsoi/Kobus & Associates (Cambridge)...photo by Scott McDonald for Hedrich-Blessing

Are you a medium?

Principals and others working in mid-size design firms began meeting last month to explore common design and practice issues including human resources/staffing, project management, office technology and anything else that affects the way mid-size firms operate.

The group is open to everyone who thinks she or he runs a mid-size firm. For our monthly meeting schedule and other details, call/write the BSA (617-951-1433x221/bsa@architects.org).



There's a reason it's called "human" resources

Several articles published in industry newsletters during the past year focus usefully on significant employment, management and training issues:

- » "Performance Feedback: Getting Past Avoidance in the Quest for Excellence" by Harriet Rifkin (Insights/ACEC Massachusetts, 5/6/99)
- » "Spot Quiz: Is Your Firm Behind the Training Curve?" (Design Firm Management & Administration Report, 4/98)
- » "Use These Techniques to Motivate Your PMs and Enhance Their Performance" (Principal's Report, 9/99)
- » "How A/E Firms Can Avoid the Legal Minefields of Internal Investigations" (Design Firm Management & Administration Report, 8/99)
- » "20 Factors in Determining the Status of an Independent Contractor/Employee" (from the AIA San Diego newsletter)
- » "Keep the IRS from messing with your independent contractors" (from The Nonprofit Board Report, 9/95)
- » "The Intern Trap/How the Profession Exploits its Young" (P/A, 7/94)
- » "Interns and the Law" (AIA Memo, 5/93)
- » "Intern Compensation" (often-reprinted article by Boston attorney Carl Sapers)

For a copy of this packet of reprints (available only by mail), members in Massachusetts should send requests with a 99¢, 9"x12" SASE to Human Resources/RF, BSA, 52 Broad St., Boston 02109; non-members should enclose a \$15.00 handling fee payable to the BSA along with the 99¢, 9"x12" SASE.

Post-Y2K: Is your data secure?

Now that we have survived Y2K, the BSA's New Technologies Committee is investigating other scary computer issues. The Committee is hosting a series of lunchtime presentations addressing electronic data and security issues. The first installment on **January 26** focuses on data security on Web-servers. Other topics include: operating system security, services security, e-mail security and WAN security.

If you want to know more about firewalls, back-up systems and more, come to the New Technologies Committee meetings on the fourth Tuesday of each month at noon at the BSA. Call/write 617-951-1433x221/bsa@architects.org by 9:30 am on the day of the meeting to reserve a lunch (which is free for members and \$5.00 for those who are not yet members).

For more information, call/write me at 617-267-6980/rgleason@world.std.com.



*Rick Gleason AIA, Chair
New Technologies Committee*



Rick Gleason AIA

Court affirms municipal designer-selection process

In a November decision, Massachusetts' Supreme Judicial Court issued a ruling that had the effect of affirming the designer-selection process that has been in place over the past two decades in Massachusetts municipalities.

The Town of Norwell was sued by several of its residents when an architecture firm (Tappé Associates), which had conducted a feasibility study for a new public school and — following a third-party review of its feasibility study as required by law — was selected to build the school. The Norwell taxpayers who filed the suit argued that the town violated a number of requirements surrounding designer-selection including appropriate advertising of the RFP. The Commonwealth's highest court, however, found that the system mandated by the Commonwealth was followed in spirit by the town and that there was no reason to reverse the town's decision.

AIA Massachusetts and the BSA filed an *amicus* (friend-of-the-court) brief in support of the town's designer-selection process. The brief was prepared for AIA Massachusetts by Burns & Levinson. For more information on this case, call attorney David Hatem at 617-345-3000.

If you are a design-firm principal...

...and if you are interested in exploring mergers, finding new partners, buying other firms, selling your own firm, or otherwise assessing the possibility of significant business and career changes at the partner/principal level, call Richard Fitzgerald at the BSA (617-951-1433x232). We maintain a confidential service for design-firm principals exploring new options but not interested in advertising that exploration in the usual ways.

What are the M&A insurance issues?

As an unusually large number of design firms nationwide consider mergers and/or acquisitions (and even dissolution), one of the recurring questions focuses on the applicability of liability insurance after the merger or acquisition or dissolution takes place.

In a special newsletter on this issue, the Victor O. Schinnerer & Co. offers a useful summary of liability insurance issues including limits of liability coverage, deductible obligations, and issues related to retiring principles, services in progress and a good deal more. This four-page article is available along with two related articles by Boston attorney George Christodoulo in a package provided by the BSA. To order a copy of this three-article packet (available only by mail), members in Massachusetts should send requests with a 55¢, 9"x12" SASE to M&A/RE, BSA, 52 Broad St., Boston 02109; non-members should enclose a \$15.00 handling fee payable to the BSA along with the 55¢ SASE.

New national Web site focuses on AIA Documents

Traditionally, the AIA has revised most of its major contract documents about once every 10 years. That is about to change in significant ways. The national AIA Documents Committee has established a Web site in order to learn of the need for changes in AIA Documents long before the 10-year cycle currently permits.

"The intent of this Web site is to make it easy for users to tell us how well the documents are working in real life," notes AIA Documents Committee chair Lee Bearsch FAIA, and "to alert us to the need for revisions" and "tell us about provisions in the documents that are important."

The address is <http://world.std.com/~jhayes/aiaurvey/members.html>; it is also accessible from the BSA's Web site: www.architects.org — click on "Publications and Resources" and then "Related Organizations".

Billing rates, profits and intellectual property are in the news

Three recent national reports on design firm practices focus on the critical issues of billing rates, profits and the value of intellectual property:

» The 1999 *Fee & Billing Survey of A/E/P & Environmental Consulting Firms* conducted by Massachusetts' Zweig White & Associates reports that 83% of the firms it surveyed annually update their billing rates. The survey report also addresses payment of consultants, collection procedures, reimbursable expenses, charging for employees' time, equipment use, etc. Data are arrayed by firm size, type, region, growth rate and client base for 10 different markets. For more information, call/write 508-651-1559/info@zwa.com.

» Design firm profits are at a record high according to data collected from nearly 80 firms in the 1999 *Financial Performance Survey for Design Firms* conducted by Chicago's Birnberg & Associates. This survey notes, however, that collecting outstanding accounts receivable remains a major problem. For more information on this survey, call 312-664-2300.

» *Ideas* are more closely linked to the bottom line than many firms realize, according to a new report on intellectual property management by KPMG, the New York City accounting/tax/consulting firm. In a report titled "Strategic Management of Intellectual Property Enhancing Organizational Success by Unlocking the Value of Ideas," KPMG describes intellectual property management techniques it believes valuable in the information age. Although not aimed specifically at the design and construction industry, the report argues that "virtually every industry seeking a competitive edge relies on some type of intellectual property." For more information, see KPMG's Web site (www.us.kpmg.com) or call 212-872-5885 (Suzanne Hayat).

Do you want or have office space?

The BSA maintains an information clearinghouse for architects seeking to sublet space from/to other industry professionals. If you want to share space, sublet, rent a drafting station, etc., call Richard Fitzgerald at 617-951-1433x232.

Brain function, project photography and "public" architects are on the agenda

Defining and promoting the value of architectural services, serving our communities, strengthening our professional networks, and otherwise becoming more effective and successful at what we and our allies do as building industry professionals are at the core of the BSA network. Among the mechanisms available to Massachusetts architects and our allies are the scores of issue-oriented working groups that constitute the BSA. For a complete guide to BSA committees and task forces, write/call bsa@architects.org/617-951-1433x221. Here are a few examples of the efforts in which members and non-members are engaged today. Select one for yourself and join us...and earn AIA Learning Units in the process.



» **Staff management** — Restaurant design was the focus of our Small Firms Practice Committee meeting in December. Every month we focus on a specific small-firm practice issue. Join us this month on **January 20** when we discuss "people issues" — managing clients and staff (interviewing, hiring, benefits, etc.). For more information on this committee, call Deborah Pierce AIA (617-964-1311) or Shelly Ziegelman AIA (781-721-4766).

» **Children and design** — This committee meets regularly to raise design awareness among the next generation of architects and clients. We work in the community to broaden K-12 students' understanding of the built environment. A revival of the BSA's decade-old KidsBuild program (KidsBuild 2000) is set for the Spring; call Dan Perruzzi AIA at 617-482-3232 for details. We also are working with Jan Ham's Architecture Education Resource Center to develop a sophisticated design-oriented teacher-training program in Boston and we help support efforts such as Diane Miller's work with Citizen Schools. Join us; we meet this month at 6:00 pm on **January 18** at the BSA to focus on the KidsBuild program. For more information, call Cammie Henderson AIA (617-426-1300).

» **Architects as clients** — The Corporate/Institutional Architects Committee meets monthly for lunch at the BSA. This group is composed of architects who work as staff members in private corporations, institutions such as hospitals and schools, and other private-sector environments other than architecture firms. We meet on the 3rd Wednesday of each month; this month it's **January 19** at noon at the BSA. For more information, call John DeLalla AIA (617-563-3221).

» **Architects working in the public sector** — The Public-Sector Architects Committee is a lunch group of architects employed in public agencies. We focus

on building codes, liability issues for public agencies, and a range of other issues members of the Committee raise. We meet on the 3rd Monday of each month, typically with a guest speaker. Join us this month on **January 17** for lunch at noon at DCAM. Every architect working as an employee of any public agency in Massachusetts is invited to join us. For more information, call Robin Luna AIA (617-727-4015).

» **Project photography** — The Residential Design Marketing Group runs design clinics for homeowners throughout eastern Massachusetts; the Group includes practitioners of all firm types and sizes who are doing residential work. Each month we also meet regularly to focus on a specific issue, usually related to marketing our services. We meet for breakfast at 8:30 am on the 2nd Wednesday of each month; this month we gather on **January 12** to focus on project photography. For more information, call Bill Hubner AIA (781-862-3444).

» **"The Science of Seeing"** — Architectural journalism, the products of architecture (industrial design) and "precedent vs. invention" are emerging as new discussion topics for the BSA Design Committee. Our annual agenda includes roundtable discussions with leading designers, critics, educators and others and we focus on the large issues (and on design details). This month, on **January 25**, we welcome design professional Beverly Payeff who will describe her work on the relationship between brain function and design visualization. We also assess BSA design awards programs and we sponsor the annual BSA Unbuilt Architecture Design Awards program. We meet on the 4th Tuesday of each month for breakfast at 8:00 am at the BSA; join us this month on **January 25**. For more information, call Robert Brown AIA (617-262-4354) or Ed Frenette AIA (617-547-5400).

Michael Hicks AIA, President

Members and non-members, architects and non-architects, are invited to taste the opportunities offered by these and over five dozen similar BSA networks of architects and allied professionals. For more information on any of these groups, call/write 617-951-1433x221/bsa@architects.org and ask for the Guide to Committees and Task Forces. (Chairs of all BSA committees and task forces are invited to contribute to this column regularly. To ensure that meeting notes are conveyed to the BSA Web site, committee chairs should call/write Sarah Lainie Smith at 617-951-1433x222/ssmith@architects.org.)



Robin Luna AIA



Bill Hubner AIA



Robert Brown AIA



Michael Hicks AIA

It's a marketing and practice opportunity

The deadline is **April 2** if you wish to propose a workshop for Build Boston in November.

Over 500 building industry leaders throughout the nation participated as workshop panelists at Build Boston last November in over 200 workshops. Over 12,000 design and construction industry professionals registered for these workshops and other Build Boston events. Perhaps you should consider proposing a workshop yourself this year.

The deadline is April 2 because this is the time of year that the BSA assembles the Build Boston program. It is easy to propose a Build Boston workshop...all you need to do is call/write 617-951-1433x221/bsa@architects.org and ask for Build Boston workshop proposal form BB-14 (a simple form that allows you to tell us what you would like to do)...or you can download form BB-14 from the BSA Web site (www.architects.org) by clicking on "News and Events", then "Deadlines".

This is an opportunity to market your ideas, your expertise, your firm and yourself. If you have recently learned something unusual about your profession or about project management or about effective marketing or firm management or career development or fee-setting or about any other practice or design issue, consider proposing a Build Boston workshop now.

The deadline for all proposals — including identification of all panelists — is April 2. There is no other deadline. Call now for workshop proposal form BB-14. Questions? Call Richard Fitzgerald at the BSA (617-951-1433x232).



Market yourself (and design) in your community

What do architects do? How do architects help increase home values? What can homeowners expect from the design and construction process? What is the role of the builder? How are architects' fees determined? Who will control project costs on my job?

It is questions such as these that have energized the BSA's new series of public seminars for homeowners and small-business owners throughout eastern Massachusetts. Beginning in the spring of this year, the small-firm architects who run the BSA's Residential Design Marketing Team began fanning out across eastern Massachusetts to lead informal workshops for prospective clients — homeowners and small-business owners — in communities such as Newton, Jamaica Plain, Quincy and Lexington.

The series continues and you are invited to participate, to market your services, to educate prospective clients. Our goal is to help the public understand what it is that architects do and why it is important and valuable. And we can do this in your community's library, town hall, high school or other community center. You and one or two other design professionals — aided by a structured presentation prepared in advance — can make a difference. This is an important and enjoyable effort to create a more informed client community and to help prospective clients understand why architects and architecture is something all should care about.

For details, call me at 781-862-3444 or write/call Stephen Sattler at ssattler@architects.org/617-951-1433x223 or join us at the next monthly meeting of the Residential Design Marketing Team at 8:30 am at the BSA on **January 12**.



Bill Hubner AIA, Chair

You can advertise on the BSA Web site

If you see a value in associating your firm/business/product with the BSA, you may find it interesting to know that sponsoring the BSA Web site (www.architects.org) is both easy and affordable.

Members and advertisers have provided us with extraordinarily useful information on sponsorship of the site over the past few months. There is no need to produce a color graphic or logo to represent your company...a simple line of text — a slogan, call to action, or just your company name and phone number — can be hot-linked to your own Web site.

To be a sponsor on the BSA Web site costs \$1,000 a month to reach the perfect audience. You can be sure your own Web site — through the hot-link — is visited by those seeking employment in the building industry, clients looking for architects, professionals looking for project teammates, media representatives looking for experts to interview and thousands of others interested in architecture and the built environment in general. And because it is part of the primary navigation bar, your line of sponsorship text and your hot-link appears on every page of the BSA site.

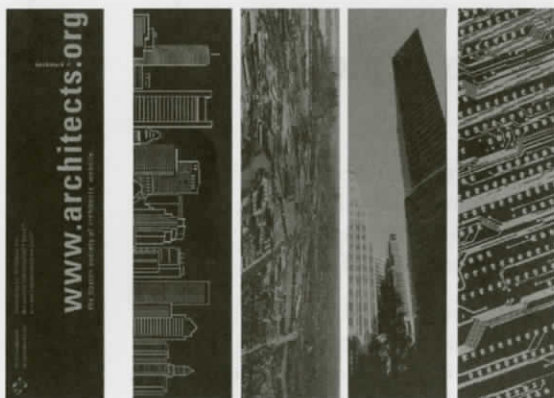
For more information on sponsoring the BSA Web site, call/write Stephen Sattler at 617-951-1433x223/ssattler@architects.org or visit www.architects.org and click on "Sponsor this Site!".

Do you want to lead (or be honored by) the BSA?

Inserted in this issue of the ChapterLetter is the annual BSA Leadership Poll. The purpose of this survey is to solicit your recommendations of individuals the BSA Nominating Committee should consider for the BSA Board of Directors and other elective offices this year.

In addition, the Leadership Poll invites recommendations (including self-recommendations) for a variety of BSA and AIA honors and awards.

Please complete and return the survey form now...the deadline is **January 24**. For additional copies of the survey form, visit the BSA Web site at www.architects.org or call/write the BSA at 617-951-1433x221/bsa@architects.org.



Bookmark it

Inserted in this issue of the ChapterLetter is a special bookmark designed to remind you of the BSA's enhanced Web site — www.architects.org.

The bookmark, available in the four designs pictured above created by Kohn Cruikshank, was printed and is being distributed with the generous financial support of Consulting For Architects and the world's first AutoCAD Store, which is located in The Architects Building.

Visit the BSA site early and often — it is updated regularly to include almost every bit of information we think may be of value to members and others with an interest in design, practice and other professional issues.

All readers are also encouraged to offer critiques of the BSA site and to forward those critiques to BSA Webmaster Sarah Lainie Smith at ssmith@architects.org.

Dues reductions, designing the seaport, and interior design are on the agenda

BSA President Michael Hicks AIA reports regularly in this space on actions taken by the BSA Board of Directors.

At recent meetings of the Board:

» The Executive Committee recommended a BSA operating budget for FY2000 that included no dues increase for "AIA" members (the first time in a decade dues have not been increased gradually), a 50% dues reduction for "Associate" members (interns and other unlicensed professionals) and an increase in Firm Assessments, the dues design firms pay to make individual dues more affordable. The membership approved this proposed budget at the annual meeting in December. For more information on the BSA operating budget, call/write Richard Fitzgerald at 617-951-1433x232/rfitzgerald@architects.org.

» Representatives of the interior design community in Boston — Marc Ottman IIDA and Deborah Plume IIDA — were welcomed by the BSA Board to provide an update on the efforts of interior designers to draft a practice act that would license interior designers in Massachusetts. The issues are significant for architects as well. For more information on this issue, call/write Legislative Affairs Committee chair George Metzger AIA at 617-492-2200/metzger@hmfh.com.

» Todd Lee FAIA and Constance Bodurow AICP, Assoc. AIA, co-chairs of the BSA's SeaPort Focus Team, provided the Board with a detailed update on the work of the Focus Team including its creation of a development "barometer" that enables the public and the profession to understand how the new Seaport District is being developed in light of the City/BRA plan for such development. To participate in the Focus Team's work, call/write Alexandra Lee at 617-951-1433x225/alee@architects.org.

» Policy shaping sponsorship and advertising on the BSA Web site continues to be discussed at the Board level to ensure that revenue to support the maintenance of the Web site is adequate while also ensuring fair advertising practices for BSA member firms and others interested in taking advantage of this opportunity. For information on advertising and sponsorship opportunities related to the BSA Web site, call/write Stephen Sattler at 617-951-1433x223/ssattler@architects.org.

For more information on Board actions, call/write Richard Fitzgerald at 617-951-1433x232/rfitzgerald@architects.org.

Michael Hicks AIA, President



Michael Hicks AIA

Corporate Affiliate members gather this month

The Corporate Affiliate members of the BSA gather for our third annual reception on **January 20**. Hosted by BSA President Michael Hicks AIA and the BSA Board of Directors, this annual reception acknowledges the extraordinary and significant commitment our Corporate Affiliate members have made to the BSA both financially and intellectually. This is our opportunity to say thank-you.

Corporate Affiliate members include building industry allies such as contractors, engineers, clients, interior designers, landscape architects, attorneys, insurance advisors and a broad range of other industry allies who work closely with architects not only on the job site but also through the BSA network. For information on Corporate Affiliate membership and this month's reception, call/write 617-951-1433x221/bsa@architects.org.

New England has new leaders

AIA New England, the regional organization of the eight AIA chapters in New England, elected **Drayton Fair AIA** (below left) its new President during the AIA New England Annual Conference in New Haven in November. Fair, a Rhode Island AIA member and an Associate at Tappé Associates in Boston, was the unanimous choice for this role; he succeeds Connecticut's Whitney Huber AIA.



photo: Kevin Lantry



AIA Massachusetts, the statewide consortium of the BSA, the Central Massachusetts and Western Massachusetts chapters of the AIA, has elected **Harvey Schorr AIA** (above right) of the Maguire Group in Foxborough its new President for 2000. AIA Massachusetts focuses its energy on legislative issues affecting the practice of architecture and the built environment in general.

For more information on the structure of AIA in our region and nationally, send a 33¢ SASE to AIA Diagram/RF, BSA, 52 Broad St., Boston 02109.

Suffolk renews its commitment to BSA programming

Once again Suffolk Construction Company has stepped forward to help underwrite the continually expanding BSA exhibits program. For the past several years, Suffolk has been contributing to the financial cost of mounting year-round exhibits in The Architects Building and in other venues throughout Boston. Suffolk Senior VP **Fred O'Neill**, noted BSA President Michael Hicks AIA, "has once again demonstrated his company's commitment to the value of the BSA exhibits program as a way in enhancing public and professional awareness of the work Boston architects and our allies." The BSA is grateful.

For more information on sponsorship opportunities at the BSA, call/write Richard Fitzgerald at 617-951-1433x232/rfitzgerald@architects.org.

Sattler promotes us

Stephen Sattler began work last month as the BSA's new Director of Communications. Sattler succeeds Lisa Oldham, who has taken an extended leave of absence for the birth of her first child.

Sattler is responsible for all BSA communications/marketing/public information programs, which have expanded significantly as a direct result of the BSA's new Long-Range Plan. That plan, developed in 1996 by an extraordinary task force chaired by then VP Roger Goldstein FAIA, charted a broad communications course for the BSA that has led not only to the creation of the communications director's position but also to the development of the BSA quarterly magazine, *ArchitectureBoston*, the wholesale renovation of the BSA's Web site (www.architects.org) and re-design of the BSA ChapterLetter.

Sattler's focus is on expanding both professional and public awareness of the broad range of contributions architects and our allies make to development, design and the sense of community.

Sattler comes to the BSA from Washington DC where he had his own communications consulting firm and also served most recently as Marketing & Communications Director for the American Council on Education. He also held significant communications roles at AMIDEAST (the international education organization), National Press Books (where he served as managing editor) and at Georgetown University and The American University. Sattler can be reached at 617-951-1433x223/ssattler@architects.org.



Fred O'Neill

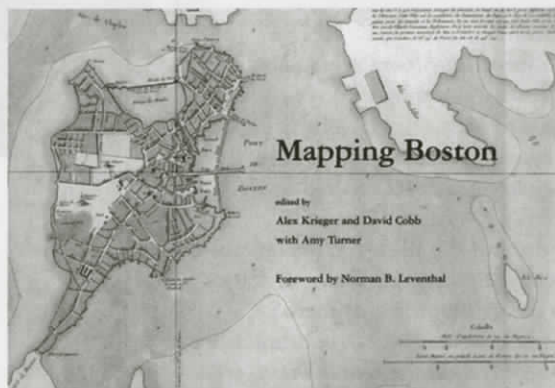


Stephen Sattler

The new ADAAG proposed rule was published in November by the US Access Board. For details on how to order a copy of the rule (item #S36) and other Access Board publications, call/write 202-272-5434/pubs@access-board.gov.

What's your contract IQ? Much of what we think we know about the language in our contracts with our clients is, as we find out too often, probably false. That is the premise behind a quiz described in Poole Professional Ltd.'s 2/99 edition of its bimonthly newsletter, *A/E Risk Review*. This newsletter report explains in detail why many of the things we think are true about contracts are in fact not true. For a copy of the newsletter issue in which the quiz appeared, call 781-245-5400.

Interested in selling your firm or buying another one? The Lewis List comes out once a year and typically contains about 70 listings of design firms that want to buy, sell or merge. The List, in which firms remain anonymous, has been published for the past 12 years and includes enough information to describe the firm, its size, location and market. The next edition is due in March 2000 according to Principal's Report. For information on the list, call Corey Hessen at 303-377-4740.



Mapping Boston is the new and already exceedingly popular book that brings together hundreds of historical maps of Boston (most from the collection of Norman Leventhal, Hon. BSA) and several essays by urban historian Sam Bass Warner Jr., novelist/*Globe* columnist James Carroll and others. Edited by Alex Krieger FAIA and Harvard Map Collection Director David Cobb with architect Amy Turner, this extraordinary 280-page large-format image-rich effort by The Muriel G. and Norman B. Leventhal Family Foundation and The MIT Press includes a brief history of Boston, an essay diagramming the growth of Boston, and dozens of wondrous maps covering Boston's entire history. The book may be ordered through the BSA; use the Design Resources catalog enclosed in this issue of the ChapterLetter (the book is item #221) or call/write the BSA for an order form (617-951-1433x221/bsa@architects.org) or visit the Web site at

www.architects.org and click on "Publications and Resources", then "Resources".

Can you "recession-proof" your firm?

Times are good...but things change. Struggling with fees that are not rising fast enough, new investments in information technology, soon-to-retire principals/partners and other realities may have you thinking about the next economic squeeze. Two recent articles in Principal's Report focus on the early warning signs of an economic downturn in your business, how to avoid problems, and addresses issues such as time management, fees and pricing, governance, billing controls, etc. For a copy of these articles (available only by mail), members in Massachusetts should send a 55¢ SASE to Recession Tips/RF, BSA, 52 Broad St., Boston 02109; non-members should enclose a \$10.00 handling fee payable to the BSA along with the 55¢ SASE. (For subscriptions to Principal's Report, call 617-244-0360.)

The new telephone and e-mail directory of members

is available from the BSA. This pocket-size directory — generously underwritten by The Karsten Company — includes daytime telephone numbers and e-mail addresses for all members in Massachusetts and for BSA Corporate Affiliate members. The directory has been mailed free to Massachusetts AIA members and BSA Corporate Affiliate members; additional copies are \$15.00/\$10.00 for BSA members (plus tax & handling) and order forms are available from the BSA at 617-951-1433x221/bsa@architects.org or use the Design Resources catalog order form inserted in this issue of the ChapterLetter (it is item #223) or download the order form from the BSA Web site at www.architects.org (click on "Publications and Resources" then "Resources").

The Publicity Directory for the A/E/C Industry

(the 2000 edition) is now available from the BSA. In its eighth year of publication, the Directory — published by The Fuessler Group — is used by design and construction firms throughout the country as a reference resource on nearly 120 trade and professional publications. This tool for marketing and PR professionals includes current editorial calendars, personal tips and recommendations from editors on how to submit information, and media relations tactics. To order the Directory, use the Design Resources catalogue order form inserted in this issue of the ChapterLetter (it is item #117) or call/write the BSA at 617-951-1433x221/bsa@architects.org...the order form can also be downloaded from the BSA Web site (www.architects.org).



Are your accounts receivable?

The new, very tactful BSA accounts-receivable management service described in recent issues of the ChapterLetter can be explored by calling Janet Allison, who directs this service for the BSA, at 617-951-1433x304.

The City Tie is back...with a scarf!

The extraordinary ties designed by Civitas using the city plans of Boston, Rome and Washington DC are again available from the BSA. In addition, similar city-plan designs (Florence, Rome, Washington DC) are now available on beautiful silk scarves as well. For details on how to order the ties and scarves, see the Design Resources catalog inserted in this issue of the ChapterLetter or call/write the BSA at 617-951-1433x221/bsa@architects.org.

Partners, principals, conflict and leadership are the issues addressed in a package of useful articles reprinted with permission primarily from Principal's Report, the national newsletter edited by Stephen Kliment FAIA. This collection of a dozen articles includes pieces on firm leadership, listening techniques, strife among principals, ownership transition, compensation for principals, a test for taking on new principals and firm equity issues. For a copy of this collection (available only by mail), members in Massachusetts should send requests with a 99¢, 9"x12" SASE to Principals & Leadership/RF, BSA, 52 Broad St., Boston 02109; non-members should include a \$15.00 handling fee payable to the BSA along with the 99¢, 9"x12" SASE. (For subscriptions to Principal's Report, call 212-244-0360.)

The "terrible 10" contract provisions you should avoid — including an ambiguous scope of services, an undefined standard of care, time and cost commitments, etc. — are described in a recent advisory to design firms by Victor O. Schinnerer & Co., the liability insurance provider. For a copy of this advisory (only available by mail), members in Massachusetts should send a 33¢ SASE to Terrible 10/RF, BSA, 52 Broad St., Boston 02109; non-members should include a \$10.00 handling fee payable to the BSA along with the SASE.

CAD investments and exchanges are the issues of two articles available from the BSA. "How to Get Paid for Your Firm's CAD Investment" is an article based on an interview with management consultant Michael Ingardia P.E. He focuses on how many firms are short-changing themselves by misunderstanding the real cost of CAD and how to charge for CAD services. Ingardia also has written on the issues surrounding the exchange of CADD files for "Communique", DPIC's newsletter. He focuses on software licenses, file security, electronic seals, etc. For a copy of these two reprints (available only by mail), members in Massachusetts should send requests with a 33¢ SASE to CADD/RF, BSA, 52 Broad St., Boston 02109; non-members should include a \$10.00 handling fee payable to the BSA along with the 33¢ SASE.

Is branding the best way to make your firm stand out? That question is addressed in a four-page article in the 10/99 issue of Principal's Report, the national practice newsletter edited by Stephen Kliment FAIA. The article defines branding, its value, how to get started, how to determine your "brand", etc. A copy of this article is the latest addition to the larger package of marketing-related articles available from the BSA. For a copy of the packet (available only by mail), members in Massachusetts should send requests with a 99¢, 9"x12" SASE to Marketing Issues/RF, BSA, 52 Broad St., Boston 02109; non-members should include a

\$15.00 handling fee payable to the BSA along with the 99¢, 9"x12" SASE. (For subscriptions to Principal's Report, call 212-244-0360.)

"Building, Expanding and Renovating Public Schools in Massachusetts"

is the title of an excellent new owner's guide to the process prepared by the BSA's Educational Facilities Committee chaired by Earl R. Flansburgh FAIA. This new BSA handbook was written and edited for the Committee by David Finney AIA of The Design Partnership of Cambridge with contributions from numerous architects and other members of the Committee. To order copies for you and your clients, use the Design Resources catalog (it is item #211) inserted in this issue of the ChapterLetter or call/write 617-951-1433x221/bsa@architects.org.

The new salary survey is at the BSA. Titled *Massachusetts Architects' Compensation Survey Report*, this latest installment in the BSA survey series includes extensive data on salaries paid to Massachusetts architects at every job level or job category. The survey report also includes a summary of the BAC's 1999 survey of salaries its students are earning in local architecture firms. To order a copy of the new survey report, use the Design Resources catalog inserted in this issue of the ChapterLetter; it is item #01. If you need an additional catalog, call/write 617-951-1433x221/bsa@architects.org.

The Architectural Specification Manual

(ASM), which sets standards in the painting/coating industry, has been revised by Specification Services Inc. The entire manual is available for viewing and downloading on the Web at www.paintmanual.com or call 206-343-7774.

You are what you are perceived to be.

"Partnerships. Professional Corporations. Limited liability companies. Joint Ventures. Strategic alliances. Teams. Associations. Do you understand the forms of practice through which many design professionals pursue commissions? Do your clients?" This is the first paragraph of a recent Victor O. Schinnerer & Co. newsletter. The author explains why the distinctions among the different types of organizations are important and how they affect your business profoundly. For a copy of this article (in the May 1999 issue of "inform"), visit Schinnerer's Web site at www.schinnerer.com.

Building, Expanding
and Renovating
Public Schools
in Massachusetts

A Brief Owner's Guide
to the Process

prepared by David Finney AIA
and the Educational Facilities Committee
of the Boston Society of Architects (BSA)

May 1999

People

Perry Dean Rogers & Partners designed the renovation of Aalto's Baker House, which was featured recently in *The Boston Globe*....**Deborah Pierce AIA's** watercolors were on exhibit in the Fall in West Newton's First Unitarian Society...**Keith Moskow Architects** is using some of its space at 88 Broad Street in Boston for an in-house art gallery, American Venture Gallery...**ADD Inc** reports that **Mark Glasser AIA** and **John Uzee AIA** were the guest speakers on "Using Technology to Communicate Workplace Change" at the Fall "alt.office" conference in New York City...**Kallmann McKinnell & Wood** has named four new Associates — **Mark deShong AIA**, **Donald Klema AIA**, **Timothy Scarlett** and **Gary Tondorf-Dick**...**The MZO Group** has been honored by BAGB with "Prism" awards for residential renovation projects in Lynnfield, a custom home in Ipswich, a multi-family "active-adult" community (Northridge in Reading), and for a multi-family project in Weyland (Meadows at Mainstone Farms)...**TRO/The Ritchie Organization** has been honored with the *Engineered Systems* 2000 Team Engineering Award for its work on the St. Mary's Health Services project in Michigan; TRO also recently named **Robert Farrow AIA** a Principal/VP and also named **Douglas Strout AIA** a Senior Associate; the firm also has announced additional appointments — **Erik Hanson** (Director of Design), **Tricia McConville MBA** (Director of Marketing/Associate), **Renaldo Pesson** (Senior Designer/Associate) and **Wendy Weitzner, Ed.M.**, CAGS (Program Development Services/Healthcare Consultant)...In the recent issue of *Banker & Tradesman's* special edition of "Structures", **Peter Kuttner AIA** writes on architect-selection, **Howard Elkus FAIA** writes on waterfront development, **Wagdy Anis AIA** writes on energy code changes in Massachusetts and **David Dixon FAIA** writes on air-rights issues...**Gregory Egan AIA**, RIBA has joined **Trapani + Associates** as a project architect...A new barn recently designed in eastern Massachusetts by **Dewing and Schmid Architects** is featured in *Wood Design and Building* magazine and is also featured in *Timber Frame*, a new Taunton Press book by **Tedd Benson**...**Robert Campbell FAIA** writes on Tschumi's design of Columbia University's Lerner Hall in a recent issue of *Architectural Record*...Architecture critic **David Eisen** writes in recent issues of *The Boston Herald* on the Vinyol/HNTB convention center designed for Boston and on **Schwartz/Silver's** design proposal for the new Institute of Contemporary Art facility on the waterfront...In recent issues, *The Boston Globe* also provided front-page coverage of the ICA proposal and the **Schwartz/Silver** design; the paper also highlighted **Graham Gund Architects'** contribution to the 1999 CANstruction program, **Leslie**

Payette Associates defeated three-time defending champion **Jeremiah Eck Associates** by scores of 17-10 and 15-12 in a doubleheader sweep to win the 1999 Boston-Area Architectural Softball League Division A championship. Strong pitching, timely defense and hitting allowed the Payette squad to prevail in the pair of fiercely contested games.

Saul & Associates' Genome Therapeutics and KAO Infosystems projects in, respectively, Waltham and Plymouth, **Moshe Safdie Associates'** expansion of the Peabody Essex Museum and, in a front-page review by **Robert Campbell FAIA**, the new MIT computer center designed by **Frank Gehry FAIA**.

New Work

Domenech Hicks & Krockmalnic, in a joint-venture with Arquitectos Diaz, is designing the new Conservatory of Music of Puerto Rico in San Juan...**Cambridge Seven Associates** has completed work on the new Hilton Hotel at Logan Airport for Carpenter & Co....**Lyons/Zaremba** has completed schematic design for the Flint River Center in Georgia in conjunction with Antoine Predock Architects and has begun concept planning for the Pacific Northwest Aquarium in Seattle in conjunction with Terry Farrell & Partners of London...**Sasaki Associates** is designing the masterplan for the Americas World Trade District development in Puerto Rico, the largest project of its kind in the world today, which will include a convention center, hotels, cruise-ship terminals and many other uses...**Schwartz/Silver Architects** is working on a new art museum for LSU, the Humanities Center at Princeton and, in association with **Albert Righter & Tittmann**, the expansion and renovation of H.H. Richardson's Ames Free Library in North Easton...**The Cecil Group** is designing the masterplan for the Westminster Crossing area of the "New Cities" initiative project in Providence, developing the urban-renewal plan for Assembly Square in Somerville, a feasibility and reuse study for Middleborough Memorial Junior High School, landscape design for a waterfront park in Newburyport, the Allen Harbor masterplan for North Kingstown RI and masterplans for the towns of Middleborough, Westford and Weymouth; **Steve Cecil AIA** has been named the BSA representative on the City's Municipal Harbor Plan Advisory Committee...**Architectural Partners** is designing Putnam Place, a townhouse development in Cambridge, for Paone Development Co....**William Wilson Associated Architects** has completed work on the new engineering building at Vanderbilt University, chemistry science lab renovations at Harvard, the environmental sciences building at Tulane and the new science and technology center at Hood College...**Amory Architects** has completed design of the new Harvard

Events and Information Center and Veterans Arms, which provides SRO apartments and a computer-learning center for homeless vets in Roxbury...**Loheed Design Partnership** is designing the redevelopment of Union Station in Worcester for Finard & Co. of Burlington...**Leslie Saul & Associates** has completed the renovation/addition to a private residence in Sudbury and is currently working on new offices for the consolidation of Omni Travel of Cambridge and Moran Travel of Boston, which is now known as Navigant International...**Machado and Silveti**, with Kirksey and Partners of Houston, has completed design of a residential college and a series of dining facilities serving two colleges at Rice University...**Jung/Brannen** is designing Course Technology's new corporate offices at 25 Thomson Place in the Fort Point Channel neighborhood of Boston.

Corporate Affiliates

A.J. Martini General Contractors reports that Gerry Parent has joined the company as Manager of MEP Estimating and Coordination, Ron Rich has been named to the Board of Directors of the Tri-City Housing Task Force for Homeless Families, and Bill Aalerud has been named to the Mass. Designer-Selection Board as AGC's representative...**The Karsten Company** is working on interior renovations at Beacon High, the second phase of Crispus Attucks Child Center in Roxbury, The Audax Group in Boston, the Babson College Post Office, Stop & Shop, the BAC and MIT Lincoln Labs and current exterior projects include work for the Teligent Corp. at the Charlestown Hood plant and restoration work for the Don Orione Home in East Boston; and the company has completed a multiple-bathroom renovation project at Cheverus Dormitory at BC...**Richard D. Kimball Co.** reports that the following professionals have joined the firm — **Mark Amico**, **Scott Bettano**, **Paul Eldridge**, **David Galante**, **David Levesque**, **Diane Doyle** and **Nancy Pelletier**; the company is providing MEP services for renovation projects at the Whitehead Institute in Cambridge, various building projects at MIT (Goody, Clancy & Associates is the architect), renovations of Gillette's main office facility in Andover, renovations and new construction for the Fay School in Southboro (The Office of Michael Rosenfield is the architect), renovations for Brown University's radio station in Providence (Dean Architectural Alliance is the designer) and a new residence hall and dining/retail facility at Bridgewater State College (Goody, Clancy & Associates is the architect)...**Cullinan Engineering** has named **Philip Hammond AICP** the firm's new Director of Marketing...**Carr Enterprises** has completed work on the Jewish Community Center fitness center and classroom additions in Marblehead (Steffan Bradley Architects was the designer)...**Lee Kennedy Co.** has named **Beth Coburn VP** of Interiors and **Blaire Banker** has been promoted to Director of Preconstruction Services...**Souza, True**



Paul Dietrich FAIA, a founding principal of Cambridge Seven, was honored recently by the City of Cambridge for his 30 years of service on the Cambridge Planning Board and for the extensive contributions he made to the city in this and other capacities

Cannon has announced the following management appointments:



John McDonald, Jr. AIA has been named Associate VP and...



Debi Lacey McDonald AIA (above) and Timothy Whitney AIA (below) have been named Associate Principals (photos by Peter A. Smith)



Timothy Whitney AIA has been named Associate Principal (photo by Peter A. Smith)



Ann Beha Associates has completed a new student and faculty residence, Thieriot House, at St. Mark's School in Southborough...photo by Steve Rosenthal



William Wilson Associated Architects designed this new science center at Vanderbilt University



Sasaki Associates has completed design of this new international HQ in Cambridge for Monitor Company (a global strategy consulting firm)...photo by Edward Jacoby



Orchard Gardens, a Hope VI project in Boston designed by Domenech Hicks & Krockmalnic for Trinity Financial, has been honored with a Builder's Choice design award; the project was the cover story in the 10/99 issue of Affordable Housing Finance magazine...photo by Peter Vanderwarker



Arrowstreet designed Doubletree's Club Hotel at the Bayside Expo and Conference Center in Boston...interior photo above by Robert E. Mikrut



CBT has completed design of the St. Botolph Assisted-Living Community for the Fenway CDC, Solomont Bailis Ventures and Affirmative Investments Inc.... rendering by Dongik Lee



Shepley Bulfinch Richardson and Abbott designed the new WPI Campus Center in Worcester...rendering by Phil Hamilton



Symmes Maini & McKee has designed Martignetti's new corporate HQ and distribution center in Norwood...photo by Peter Vanderwarker



Margulies & Associates has completed the interior design of the new Forrester Research corporate HQ in Cambridge...photo by Warren Patterson



Gorman Richardson Architects has completed design of the Villages at Marlborough assisted-living housing (?)...photo by Anton Grassl



Wilson Butler Lodge has designed two major entertainment spaces, an ice rink and the theater pictured above for Royal Caribbean's new and largest cruise ship

and Partners has been honored by the Eastern New York Chapter of the ACI for its work on the new parking structure and connecting walkway at the Albany International Airport (TAMS was the architect)...**Payton Construction** has completed tenant fit-out for Goodwin Proctor & Hoar in Boston (CBT is the architect) and is providing renovation services for the Sheraton Ferncroft in Danvers (Moncur Designs Associates of Canada is the architect) and tenant fit-up for Marsh USA in Maine (SMRT is the architect)...

Erdman Anthony & Associates is providing MEP engineering services for new Hampton Inn in Lawrence, Winthrop's new town hall and senior center, elderly housing upgrades for the Marshfield Housing Authority, a new high school in Gloucester, fit-out for the US Trust/Citizens Bank operations center (Gensler is the architect), fit-out of ADL in Cambridge, Charles River Square in Cambridge (Bruner/Cott is the architect), Solomon Smith Barney's Boston HQ (Cannon is the architect), a new public library in Somerset (RGB is the architect), the new Trinity Lutheran Christian School in Keene (KEP is the architect), new Eye Surgery Center facilities in California, New York, Tennessee, Georgia, Texas and Nevada

(Hardaway Associates is the architect), fit-out for FitCorp at the Pru (John Cunningham is the architect), fit-out for BECCO's offices (ADD Inc is the architect), housing upgrades for the Albany Housing Authority and the Saugus Housing Authority, a new town hall in Merrimack (Jonathan Winthrop is the architect); the company has also announced the addition of several new staff members — Cate Crompton P.E., Jack Stupac, Lynn Colletti, Joanne Crisera, Nancy Colletti and Alex McCarthy...**J. Calnan & Associates** is providing CM services for Leonard Mulherin & Greene's new corporate HQ in Braintree (Cubellis Associates is the architect)...**Wrenn Associates** has completed renovations to several academic rooms at Pennichuck Junior High in Nashua...**Haley & Aldrich** has announced the addition of Techna Corp., an environmental consulting firm in Michigan, to its national network of offices...**Diversified Project Management** recently raised over \$25,000 for the Mass. Chapter of the MS Society through the company's annual golf tournament...**Wise Construction** has completed tenant fit-up for Extex in Waltham (Gorman Richardson was the architect), classroom and academic department renovations at WJH for Harvard (Robert Olson & Associates was the architect) and is providing office fit-up services for the Conservation Law Foundation building in Boston (Keith Moskow Architects was the designer); Bob Puracchio and Peter Radzinski have joined the company.

AGC's "Build Mass." awards honor BSA Corporate Affiliate members

In its biennial "Build Massachusetts Awards Program," AGC has recognized with its Grand Honor Award the project team of **Lee Kennedy Co.**, Shepley Bulfinch Richardson and Abbott, the BPL and Boston's Department of Neighborhood Development for the BPL renovations. Honor Award recipients included the **George B.H. Macomber Co.**, Steffian Bradley Architects and HKS for BayState Medical Center's outpatient medical buildings in Springfield; the **George B.H. Macomber Co.**, and Gorman Richardson Architects for EMC Corp.'s new manufacturing facility in Franklin; and **Beacon Skanska** and CBT for McArthur Hall at Harvard. Merit Awards went to **Consigli Construction Co.** and Homsey Architects for The Orangerie-Tower Hill Botanic Garden in Boylston; **Consigli Construction Co.** and Carlo & Bieniek for the renovation of the Old Chapel at UMass/Amherst; **Kennedy & Rossi**, CID Associates, Sasaki Associates and Zalastani Associates for Tufts' Madoff Center; **Beacon Skanska** and Schwartz/Silver for the addition to the New England Aquarium; **Payton Construction** and Einhorn Yaffee Prescott for The Triad at MIT; **Payton Construction** and CBT for the new Boston Stock Exchange; and **Dimeo-O'Connor** and Kallman McKinnell & Wood for the New Chardon Street Courthouse. Performance Awards were presented to **Erland Construction**, Pearson Systems and Jensen Stenbak for the Western New England Animal Center in Springfield; **Westcott Construction** and Earl R. Flansburgh + Associates for the Easton Intermediate School; **Richard White Sons** and Chan Krieger & Associates for the Nicholas Athletic Center at BB&N; and **A.J. Martini General Contractors** and Bruner/Cott for the new residence hall at Dean College in Franklin.

BSA President Michael Hicks AIA is privileged to welcome new Corporate Affiliate Member **Seaver Construction** (general contractor). For information on Corporate Affiliate Membership, call/write 617-951-1433x221/bsa@architects.org.



Building Industry Classifieds
January 2000
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Employment Opportunities • Individuals Seeking New Opportunities • Services • Space • Buy/Sell

EMPLOYMENT OPPORTUNITIES

ADVANCEMENT OPPORTUNITIES FOR ARCHITECTS. Take advantage of this roaring economy. We have multiple positions open at top firms for architects with 2+ yrs exp. Must have exp. w/ AutoCAD or MicroStation. Temp, perm & direct hire avail. We cover all taxes and offer benefits. Resume to Dakota CAD Services. Fax: 978-571-0226. Phone: 978-571-0530. Email: jldakota@dakotacad.com. Web: www.dakotacad.com.

ANDERSON-NICHOLS/GOODKIND & O'DEA has the following openings. Our new **CHIEF ARCHITECT** will be registered in Massachusetts, have varied experience in the design of buildings for industry and other client types, be able to staff and manage a growing department, and have good interpersonal skills with clients and fellow employees. Our

ANN BEHA ASSOCIATES, a nationally-recognized architectural firm specializing in cultural and institutional design projects throughout the United States, seeks **ARCHITECTS** and **INTERIOR DESIGNERS** with a passion for design and details. Candidates should have professional degrees, experience designing for cultural institutions and have outstanding design, presentation and communications skills. We are dedicated to architecture as a means to support, expand, and enrich community life and are searching for like-minded professionals to join our collaborative project teams. Located in Boston, our staff of 33 people is currently engaged in new design, additions and renovations for museums, libraries, performing arts and academic buildings in significant settings. Please send/fax resumes to: Patricia Reiter AIA, Director of Business Operations, Ann Beha Associates, 33 Kingston Street,

small firm culture. We want to grow and enhance the firm's ability with Shareholder opportunities. Existing client base - education, recreational, office, commercial, interior, residential, industrial and healthcare. Project size: 1 to 20 million. Microstation for project development and delivery. **ARCHITECTURAL SCHOOL GRADUATE OR STUDENT** Sought for support role in project development in a professional growth oriented environment. Please respond by resume only to: John M. Shepley, John M. Shepley + Associates, Inc., 14 Franklin St., Quincy MA 02169, 617-770-2010, 617-472-0494 Fax, jbshepley@aol.com.

ARCHITECT Boyce-Watson & Winney Architects is seeking a Senior Project Manager/Associate level architect for partnership track position in small dynamic design oriented practice in Cambridge. Multifamily housing experience

ARCHITECT INTERN - 2-4 yrs. exp., strong design and cad drafting skills, proficient in AutoCAD R14 for 10 person award winning firm specializing in architecture for hospitality, institutional and corporate clients. Resumes only to Darlow Christ Architects Inc, 2326 Massachusetts Ave, Cambridge MA 02140.

ARCHITECT — Join an award-winning architectural design firm with expanding national practice. Current projects include motion picture studios, entertainment company headquarters, performing arts facilities, concert halls, libraries, university buildings, urban hotels, large-scale urban mixed-use buildings, planning, and urban design. We seek architects at various levels: **PROJECT MANAGER** 8+ years exp., **JOB CAPTAIN** 5+ years exp. Immediate opportunities for candidates with superior design, CAD, management & presentation skills.



Columbia Construction Co. has announced that J. Christopher McCarthy (above) has been named VP, Mark Ellis is a new Assistant Project Manager and Judy DeLorey is a new AA



Bond Bros. has named Jim Keefe its Building Division General Superintendent



N. Scott Bates, Director of Business Development for Tishman Construction of NE, was named 1999 Marketing Executive of the Year by the Boston Chapter of SMPS

Industry classified ads work

Job listings for the entire industry are published regularly by the BSA. The "Building Industry Classifieds" comes with each monthly ChapterLetter; it also is available on the BSA Web site (www.architects.org). It includes notices not only for architects but for engineers, contractors, construction managers, landscape architects, interior designers, urban designers, planners, facility managers and others throughout the building industry in New England. For a rate sheet, call 617-951-1433x234, fax your request to 617-951-0845, or e-mail your request to mcurren@architects.org (include your fax number in the e-mail) ...or visit the Building Industry Classifieds on the BSA Web site.

Competitions/Awards/Grants

BSA Design Awards Programs (see p. 3)...**Research, planning and design awards**; 2/18 deadline; *Place* magazine/Environmental Design Research Assn.; 405-330-4863/edra@telepath.com (Janet Singer) or 718-399-4313/placepratt@aol.com (Todd Bressi)...**First Night** visual and performing arts proposals; March deadline; 617-542-1399...**Annual Photography Competition** open to architects in the U.S., AIA Associate members, and AIA student members; 3/1 deadline; cash awards and publication in the AIA Engagement Calendar; 314-621-3484 (Patricia Bausch)...**Justice Facilities Review** juried publication; March submission deadline; 202-626-7300 (Glennette Clark)...**Business Week/Architectural Record Awards**; March appl. deadline; 888-242-4240...**History Museum** design competition for Fresno; \$7,500 honorarium for finalists; 1/24 deadline; e-mail Bill Liskamm (fresnomuse@aol.com) or visit www.valleyhistory.org...**Architecture/PV Technology** competitions focusing on energy efficiency in two competitions sponsored by the City of Stockholm; 3/24/00 deadline; www.task7.org...**The Steedman Fellowship** in Architecture; \$20K; 1/26 deadline; 314-935-6293/fax 314-935-8520/e-mail steedman@arch.wustl.edu...**Loeb Fellowship** nominations; Jan. deadline; 617-495-9345...**Historic preservation grants**; Mass. Historical Commission grants program/\$300,000; www.magnet.state.ma.us/sec/mhc or 617-727-8470...**Berlin Prize Fellowships** in architecture and other disciplines; 2/1 deadline; 212-588-1755/fax 212-588-1758 (The American Academy in Berlin, New York City)...**"Competitions"** magazine reports regularly on competition results and related information; for a subscription, call 502-451-3623...**Predevelopment Assistance Program** funds to support early-stage economic development projects in Massachusetts; rolling deadlines; 800-445-8030 (Mass. Development Finance Agency)...**Victorian-era buildings** (exteriors or interiors), public places, open spaces, etc.); Jack

A schedule of annual BSA, AIA New England, & national AIA design awards programs is available from the BSA; 617-951-1433x221

Grinold, 48 Greycliff Rd., Brighton MA 02135...**AIA Honors & Awards Programs** including the Gold Medal, Kemper Award, Whitney Young Citation, Honorary AIA Membership, Design Honor Awards, 25-Year Award, Urban Design Awards, AIA College of Fellows, Honorary Fellowship, Thomas Jefferson Awards for Public Architecture, Young Architects Citation, Library Building Awards, Institute Honors, Architecture Firm Award, Henry Bacon Medal, Topaz Medallion for Education, Brick in Architecture Awards, Interior Architecture Awards, Concrete Masonry Design Awards, Cedar Design Awards, etc.; deadlines vary; 617-951-1433 x221 (ask for the Annual Awards Schedule)...**Minority/Disadvantaged** Scholarship Program; annual AIA/AAF Scholarships; 202-626-7511 (Mary Felber)...**Aga Khan Award**, Program Procedures, 32 chemin des Crets-de-Pregny, CH-1218 Grand Saconnex, Geneva, Switzerland (\$500K in prizes; rolling deadlines)...**AIA student competitions**: programs & deadlines vary; 202-626-7472...**NIAE student competitions**; 212-924-7000...**Fulbright grants** for architects and urban planners; www.iie.org/cies; 202-686-4000 (fax 202-362-3442)...**NEA design project grants & individual grants/fellowships** (up to \$20K) for designers; 202-682-5437...**The MacDowell Colony** Residency for architects; 1/15, 4/15 & 9/15 seasonal deadlines; 603-924-3886/

www.macdowellcolony.org...For details on the American Architectural Foundation Richard Morris Hunt Fellowship and numerous AIA-related fellowships and scholarships for minorities/disadvantaged individuals, professional degree candidates, health facilities design, research, and other purposes, including The RTKL Traveling Fellowship, call 202-626-7511 and, for the AIA/AHA Fellowship in Health Facilities Design, call 202-626-7429.

Workshops/Conferences

Build Boston 2000 workshop-proposal deadline; 4/2; 617-951-1433x221/bsa@architects.org for RFP (form BB-14; see p. 9) or visit www.architects.org (click on "News and Events", then "Deadlines")...**Young Designers** Professional Development Institute; new BSA program (see p. 1); 617-951-1433x221/bsa@architects.org for guidelines...**Construction Law Workshops**: "Family Business Issues in Construction" (1/11); "Dispute Resolution" (1/25); Waltham; 781-235-2680 (AGC)...**"Sustainable and Humane Cities"** conference; 4/10-12, Manila; cities2000@ust.edu.ph/011-632-740-9721...**AIA National Convention**; 5/5-8, Philadelphia; 202-626-7300...**"Unmasking the City"** conference; 5/11-13, Ottawa/Hull; 613-241-3600 or 416-449-6898...**"Writing a Lighting Fixture Schedule"** workshop; 1/19; 978-475-0298 (IES; Aurele Maillet)...**Landscape Design** info session at Conway School; 2/19; www.csl.edu/413-369-4044...**Beijing 99**; International Union of Architects Conference; uiabeijing99@public.gb.com.cn (on the Web at www.cin.gov.cn)...Northeastern University Center for Continuing Education **Building Design and Management** courses; 617-320-8000...**Wentworth Institute of Technology** professional and continuing studies programs; 617-442-9010x446...**BAC continuing ed.** programs; 617-536-3170...**GSD professional development** program; 617-495-1680...**Jewish Vocational Service** career, job-hunting and related workshops; 617-965-7940...**Women's Educational and Industrial Union** career services workshops and other services on job-hunting and other career issues; 617-536-5657...**MIT Center for Real-Estate** Summer Institute professional development courses; 617-253-4373...**BU Program for Real-Estate Studies**; 617-353-3013...**North Bennet Street School** workshops on preservation carpentry, fine woodworking, etc.; 617-227-0155.

Exhibits/Lectures/Tours

BSA International Architectural Tours Program; 800-272-8808 or 415-955-2753 (see p. 3)...**BSA exhibits** (see pp. 2 & 3)...**Norman Foster** lecture (see p. 2)...**Rafael Viñoly** lecture; 1/27, Northeastern University Center for the Arts; 617-373-2347...**Archaeology of the Central Artery** lectures, tours, etc.; 617-727-9268 (Mary Collins) or 617-727-8470 (Ann-Eliza Lewis)...**"100 Years of Architecture"** exhibit; 12/18-2/27, Museum of Contemporary Art, Chicago (312-397-4040)...**"The Art of Architectural Illustration"** exhibit; 2/5-3/26, Classic Galleries, Winthrop; 888-846-6487/aiclassic@concentric.net...**Engineering Awards Banquet**; 1/19, Newton; 617-227-5551 (ACEC)...**SPNEA** programs & Gropius House tours (year-round) 617-227-3956...**Compton Gallery** exhibit — "MIT, Aalto and the Design of Baker House" (through 1/28); 617-253-4412/annesim@mit.edu...**MIT Museum** exhibit of the work of Doc Edgerton; 617-253-4405...**Landmark American**

See a wide variety of paid and volunteer opportunities in the "Building Industry Classifieds" listing inserted in this issue.

bridges exhibit (12/20-1/28 at BSA); see pp. 2 & 3...**GSD exhibit** — "A Chair, A House, A City: On the Works of Jorge Ferrari Hardoy" (12/6-1/20); 617-495-4784...**Historic architectural drawings** exhibit at the Library of Congress; 800-551-7328...**"The Four Shapes of Boston,"** a slide-lecture on **Boston's architectural history** available to rent (with speaker); 617-367-2345...**Art & architecture tours** of the BPL; 617-536-400x212...**Freedom Trail Tours** (Apr.-Nov.; 617-242-5642)...**Black Heritage Trail** (year-round; 617-742-5415).

Teaching Opportunities

Kids Build/YouthVisions; BSA programs for kids; 617-951-1433x227...**"Learning By Design"** in Massachusetts; new BSA partnership with school-based program; architects encouraged to call/write 617-951-1433x227/njenner@architects.org...**Healthcare workshop proposals** sought by The Healthcare Assembly for 4/00 annual healthcare conference in Boston; 617-227-6520x7591/garyl@steffian.com...**Innovative uses of traditional materials** in structure and construction; Uruguay and MIT, 9/00; call for papers deadline for abstracts is 1/15; Stan Anderson, MIT (617-253-7791/fax 617-253-8993)...**Design professionals** sought for Boston Learning Society seminars in Needham (a BSA partnership program); 781-453-9800...**Teachers/Practitioners**: the BAC is seeking instructors in the decorative arts, wood-frame construction, mechanical/electrical systems, materials, methods and contract documents, structures (many of these related to the A.R.E.); 617-536-3170x258...The Boston Museum of Science is looking for professionals to **teach problem-solving**, computer applications, your favorite interdisciplinary topics, and a variety of other courses; call 617-589-0364 (Brent Jackson)...Wentworth Institute is **seeking constructive and compassionate architects** to serve as design critics; call Herb Fremin at 617-442-9010x425.

Publication Opportunities

ArchitectureBoston, the BSA quarterly magazine; for editorial and advertising requirements, call/write Nancy Jenner at 617-951-1433x227/njenner@architects.org...**Small, well-designed houses** designed by AIA members in Massachusetts are being sought for a new book titled *Not So Big House Design Book*; call 800-926-8776x449 (Steve Culpepper, The Taunton Press)...Robert Campbell FAIA would like to publish BSA members' **residential work** in the *Globe*; mail materials directly to Campbell, 54 Antrim St., Cambridge MA 02139 (fax: 617-576-4784)...**Boston Herald critic** David Eisen is seeking BSA members' work on housing, interiors, urban design, great public projects, tiny private retreats, etc.; mail non-returnable information to Eisen at 186 South St. — 5th Floor, Boston 02111...**Banker & Tradesman** architecture critic Jeff Stein AIA welcomes story ideas; suggestions should be e-mailed to him at steinj@wit.edu...**Banker & Tradesman** is seeking BSA members to write technical, informational, trends and opinion articles for its monthly commercial section and its quarterly magazine, "Structures"; call Tim DeFeo at 617-428-5100x353...**The Classicist**, the journal of the Institute for the Study of Classical Architecture, is seeking papers and/or examples of **work done in the Classical manner**; 212-681-2761 (and see also p. 1).

Coffee-drinkers and rain forests

We have heard about sun-grown coffee and its dramatic effects on the environment, the rainforest and migrating songbirds. The October issue of the ChapterLetter carried one such brief report on the benefits of sun-grown coffee. As the world's second largest commodity after petroleum, coffee affects the human condition. Since the US consumes 20% of the annual production of coffee, there is little doubt that we coffee-consuming architects share the blame. The shaded coffee farm is becoming an endangered ecosystem. In some cases, trees are being cut for fuel. In other areas, coffee farms are being clear-cut and converted to cattle ranches or other types of more industrial agriculture. But the greatest threat is what is known as *technification* — the conversion of shaded forest coffee production to open-sun coffee monoculture. According to the Smithsonian Migratory Bird Center, experience shows that — due to the low prices paid by the conventional coffee market — only economically stable farmers and communities are able to resist the development pressure that replaces coffee forests with cattle ranchers.

The coffee fair-trade movement is trying to break this cycle of poverty by direct buying, providing advance credit, and guaranteeing a minimum price that gives farmers the opportunity to make the economic choice to farm their lands sustainably. We can help by patronizing cafés or vendors who are committed to this agenda. These cafés sell organic shade-grown coffee exclusively — Les Zygomates, Java Stop, and the Blue Shirt Café (Starbucks offers one Mexican variety — it accounts for less than 2% of its sales). For your coffee supply for home or workplace, you can visit Equal Exchange, the leading supplier of organic shade-grown coffee in New England, at www.equalexchange.com or 888-294-9660. The Exchange also offers information on shade-grown coffee and the fair-trade connection. Then you can have your morning coffee at the kitchen table or in your office and save the rainforests and farmers too.

Richard Moore AIA
Sustainable Architecture, Brookline MA

The future of the BAC

The BAC is celebrating its 110th year of providing high-quality design education. In 1889, a student would have been bent over the drafting table meticulously drawing plans. In 1999, a BAC student designs projects on a computer and uses our laser cutter to help build a model. We have been successful in ensuring that, as technologies have changed, our students are equally well-served in the current technologies and the historical precedents of design.

Through technological changes and the economic vagaries, the BAC has remained true to its founding educational tenets: those of providing a high-quality professional education to all interested in the design profession. We continue to provide an affordable design education. Often overlooked, yet important to our programs, is the need to upgrade and maintain our facilities and educational resources...

We write now to ask for your financial support and for your participation in making an investment in the future of the BAC. Your donation to the BAC will enable us to achieve these goals while ensuring that the BAC has the flexibility to provide the appropriate resources to prepare our students adequately for the new millennium.

Your gift can help us remain strong...

Dom DiGiorgio, Chair, BAC Development Committee
Ted Landsmark, President, BAC
320 Newbury St., Boston 02115-2703

Saving the Corson Block

The millennium begins New Bedford's Waterfront Historic Area League's 38th year of building the future on the best of the past. We are also beginning one of our most challenging projects — saving the Corson Block in New Bedford. Having completed 40 projects, the tradition continues — the project has chosen us. From the day of the fire on September 8, 1997, there was no question — we must save the Corson Block.

On October 14, we signed a partnership agreement with the Piva family and we have raised \$153,000 of the projected \$6 million needed for the project. The Corson Block has been named one of the 10 most-endangered buildings in the state by Historic Massachusetts and it has received designation as an official project in the Save America's Treasures program. The building is a cornerstone in the New Bedford Whaling National Historical Park...The roof was completely burned away and the block is open to the weather. Once the building is stabilized and protected from further damage, we will begin to plan its restoration.

...We are turning to you for help. Any donation you wish to make to our effort will enable us to continue our mission. For details, call us at 508-997-1776.

Peter Kavanaugh and Antone Souza, Jr.
Waterfront Historic Area League

Well done, BSA

On behalf of the national AIA Computer-Aided Practice (PIA Advisory Group), I would like to thank and congratulate the BSA for hosting such an outstanding event as Build Boston '99.

Having attended a number of similar events throughout the country, I can honestly say that the BSA sets the standard by which all others are judged. No other event of its kind can match Build Boston for the quality and number of educational programs, event management and logistics, and consistently high attendance. The broad participation by people throughout the design and construction industry is particularly remarkable. The number of participants outside the New England region also was quite apparent this year, a testament to the quality and value of this event for so many.

We were proud to be part of Build Boston this year and we look forward to participating again next year!

Michael Tardif, Director
Professional Practice/AIA, Washington DC



"I've never said this to a woman before, but here goes: We're not paying you enough."

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New AIA Members

Maureen Devey Jones AIA
Dyer/Brown & Associates
Rebecca Petty Knight AIA
Tsoi/Kobus & Associates
Thomas W. Robinson AIA
William Wilson Associated Architects

Returning AIA Members

Nancy Moyer Dingman AIA
Nancy Dingman Architect
Helen A. Heitman AIA
HA Heitman Architect
Kiang-Tay Huang AIA
KT Huang Architect
Ann W. Pitt AIA
Amsler Woodhouse MacLean
Architects
Peter A. Thomas AIA
Mount Vernon Group

New Associate AIA Members

Deborah DeYonge Balcarek
Robert J. Connor
TRO/The Ritchie Organization
Jeffrey Hunter DeGregorio
Payette Associates
Robert E. Drew, Jr.
Black River Architects
Torgen Johnson

The BSA ChapterLetter

The BSA ChapterLetter is published monthly by the Boston Society of Architects, 52 Broad Street, Boston 02109-4301. The ChapterLetter is a service provided by AIA members in Massachusetts to the profession, the public, and everyone else with a sense of humor or an interest in 21st-century America. (For out-of-state subscription information, call 617-951-1433x228/fax: 617-951-0845/e-mail: pmitchell@architects.org)

Letters to the editor, suggestions, criticism, encouragement, and manifestations of the light touch are welcome. Submissions may be e-mailed (no attachments, please) to rfitzgerald@architects.org, faxed (617-951-0845) or mailed (BSA, 52 Broad St., Boston 02109). Visual images, including photographs, may be mailed to the BSA (please do not e-mail images or send images on disk). Typed, double-spaced material intended for publication must reach the BSA by the deadline dates listed on page 1. Appropriate submissions are edited and published as space, temperament, and prejudices permit.



The BSA is a non-profit, membership service organization and has been an advocate of architectural excellence and public awareness of architecture since 1867.

Adam Mueller
Cole and Goyette Architects and
Planners
Graham L. Ruggie
Gorman Richardson Architects
Tami Scott
The Design Studio
Kristen Simmons
JCA & Associates
Henry N. Wazan
Barker Design Associates

Returning Associate AIA Member

J. William Lassetter

New to Boston

Nick Brooks, Assoc. AIA
Bruner/Cott & Associates
Beatrice Carolyn Nutt, Assoc. AIA

Leaving Boston

Carol Ann Nelson AIA
(to Rhode Island)

New Corporate Affiliates

Seaver Construction, Inc.
(general contractor)

Michael Hicks AIA, **President**
Rebecca Barnes AIA, **Vice-President**
James Dunn, CPA, Assoc. AIA, **Treasurer**
Richard Kobus AIA, **Secretary**

Richard Fitzgerald, **Editor**
Sarah Lainie Smith, **Art Director**
Tina Erickson, **Photo Editor**

BSA staff, services, and programs

617-951-1433 • 800 662-1235

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- 232 Richard Fitzgerald
- 227 Nancy Jenner
- 225 Alexandra Lee
- 228 Penny Mitchell
- 223 Stephen Sattler
- 222 Sarah Lainie Smith
- 235 Karen Snow

Staff e-mail: (first initial, last name)
@architects.org

New Individual Affiliates

Kenneth Agabian
Fred J. Croen
Thomas J. Dolan
Ruth Feldman
Susan Friedland
Barbara Howerton
Melissa Koff
Stefanos Loukanaris
John Maximuk
Marsha Scire
John A. Sourourian
Marta Stewart
David Weiser

New Student Affiliates

BAC
Ryan Downs
Stephanie Reinert

Endicott College
Kristina J. Bennet

MIT
Rachel Gakenheimer

Imminent BSA deadlines

January 24

Deadline for return of completed
Leadership poll survey forms (see p. 10)

February 7

Deadline for submissions to the BSA
Healthcare Facilities Design Awards
program (see p. 3)

March 1

Deadline for the BSA/ASID/IIDA Interior
Architecture/Interior Design Awards
program (see p. 3)

March 21

Deadline for the BSA/AIA New York
Housing Design Awards program (see
p. 3)

April 2

Build Boston workshop-proposal
submission deadline (see p. 9)

For more information on any of these
deadlines, write/call bsa@architects.org
617-951-1433x221...or visit us at
www.architects.org (click on "News and
Events", then "Deadlines").

BSA international architecture tour
reservations (see p. 3)

ChapterLetter deadlines are listed on p. 1

To join your friends
and colleagues in
Membership News,
call the BSA at
617-951-1433x221.
Call the same number
for information on out-
of-state subscriptions
to this newsletter, AIA
Documents, the BSA's
quarterly magazine
(ArchitectureBoston),
gift memberships,
Build Boston work-
shops and exhibits,
special publications
on project manage-
ment and everything
else, Classified ads,
job-placement ser-
vices, and a trillion
other things.

Monday

Tuesday

Wednesday

Thursday

Friday

All meetings are held in The Architects Building, 52 Broad Street, unless otherwise noted.

4

8:00 am
Focus on Membership
(617-951-1433x227/
njenner@architects.org)
9:30 am
Educational Facilities Cte,
Earl R. Flansburgh + Assoc.,
77 No. Washington St.,
Boston (see p. 13)
4:30 pm
Civic Initiative for Livable
Communities (see p. 4)

5

8:00 am
Task Force to End
Homelessness, Payette Assoc.,
285 Summer St., Boston
Noon
*Membership Cte

6

8:00 am
Editorial Board
10:30 am
Executive Cte
Noon
*BSA Board Meeting

7

Noon
Build Boston Volunteers
Lunch (617-951-1433x221)

10

Noon
*Public-Sector Architects
Cte, Rm. 1609, 100
Cambridge St., Boston
(see p. 8)
6:00 pm
"Working Abroad" with
John Wilson FAIA/Payette
Associates (see pp. 2 & 4)

J. W. Root is 150

11

8:30 am
Annual Legislators Breakfast
10:30 am
AIA Massachusetts

12

8:30 am
Residential Design Marketing
Group (see p. 8)
Noon
Committee on Design
Software (see p. 4)
Noon
Education Network (BAC,
320 Newbury St., Boston)
6:30 pm
AllPlan Users Group,
Bereznicki Assoc., 9 Wendell
St., Cambridge

13

8:00 am
Historic Resources Cte
Noon
Rotch Scholarship Cte
6:00 pm
Regional Design Cte (Robert
Sturgis FAIA, 617-647-7833)

14

8 (Saturday)
Elvis is 65

15 (Saturday)
Martin Luther King, Jr. is 71

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Members earn AIA
Learning Units through
participation in BSA
committee programs.

18

8:00 am
SeaPort Focus Team
6:00 pm
"KidsBuild" (see pp. 2 & 8)

19

8:00 am
Codes & Regulations Cte
(see p. 4)
8:00 am
Nominating Cte (LWA)
Noon
Corporate/Institutional
Architects Cte (see p. 8)
5:15 pm
Healthcare Facilities Cte
6:00 pm
BSA/BPL Lecture on
Classical architecture
(see p. 1)
6:00 pm
DataCAD Boston Users
Group (Evan Shu AIA,
781-662-0020)

20

Noon
*Small Firms Practice Cte
(see p. 8)
6:00 pm
BSA Corporate Affiliates
Reception (see p. 2)

Julia Morgan is 121

21

8:30 am
Housing Cte

22 (Saturday)
Richard Upjohn is 198

24

4:30 pm
Building Envelope Cte
4:45 pm
Leadership Poll deadline
(see p. 10)

25

8:00 am
Design Committee (see p. 8)
Noon
*Human Resources
Roundtable
4:30 pm
Civic Initiative for Livable
Communities (see p. 4)
6:00 pm
Architects for Social
Responsibility

26

8:00 am
Marketing & PR Wizards
Noon
*New Technologies Cte
(see p. 6)
7:30 pm
MFA/BSA Lecture with
Norman Foster at the MFA
(see p. 2)

27

8:00 am
Honors & Awards Cte
(TSA)
8:30 am
Higher Education Facilities
Roundtable
6:00 pm
Urban Design Cte, C7A,
1050 Mass. Ave., Cambridge

Lewis Carroll is 168

28

* Lunch Meetings!
RSVP
617-951-1433x221
800-662-1235x221
by 9:30 am on the day of
the meeting to reserve
lunch.

January Calendar

BSA